



HAFFKINE BIO PHARMACEUTICAL CORPORATION LIMITED

Procurement Cell

( A Government of Maharashtra Undertaking)

Regd. Office : Acharya Donde Marg, Parel, Mumbai 400 012 (INDIA)

Phone No: 022- 24129320-23  
Managing Director :022-24150628  
General Manager (Procurement Cell) :022-24100478

Website : http://www.vaccinehaffkine.com  
E-mail: procurementcell@vaccinehaffkine.com  
No.: 4296 /Haffkine /Procurement Cell/E-1785/Flexible  
Intubuation Endoscope / Bronchoscope/2020-21  
Date: 24/02/2021

To,  
M/s. KARI STORZ ENDOSCOPY INDIA PVT. LTD.  
11<sup>th</sup> Floor, Dr. Gopal Das Bhawan 28,  
Barakhamba Road,  
New Delhi – 110001;  
E-Mail: [nectu.kakar@karlstorz.in](mailto:nectu.kakar@karlstorz.in)

**Subject** : Supply Order for Tender No. E-1785/Flexible Intubuation Endoscope/  
Bronchoscope

- Reference:**
1. Tender No. E-1785/HBPCL/PC/Flexible Intubuation Endoscope /  
Bronchoscope/2019-20
  2. शा.नि.क्र. : आएचएन-२०१९/प्र.क्र.२१३/प्रशा-१ दि. ३१ ऑगस्ट, २०१९.
  3. Sanction of Tender Approval Committee Meeting Dated 27.01.2021

With reference to the tender cited under reference no 1, you are requested to supply the following goods as per details mentioned below to consignee list enclosed with this order.

Sr. No.	Name of the item	Specification of item	Quantity /Unit (DMER)	Unit Rate inclusive of GST(Rs.)	Total Amount Rs.
1	Flexible Intubuation Endoscope / Bronchoscope <b>Make</b> : KARL STORZ <b>Model</b> : Flexible Intubuation Endoscope / Bronchoscope	As per Annexure X	01	27,31,818/-	<b>27,31,818/-</b>
<b>Total amount in words:</b> Rupees Twenty Seven Lakh Thirty One Thousand Eight Hundred Eighteen Only.					
<b>Factory Location</b> : KARL STORZ SE & CO. KG, GERMANY Dr. Karl-Storz-Strasse 34, 78532 Tuttlingen, Germany.					

- 1 **Forwarding:** Forwarding Free on Road Destination. I.e. door delivery basis.
- 2 **Delivery Period:** 12 weeks from the date of receipt of order by the supplier to the consignee attached.
- 3 **Pre-Dispatch Inspection:** Supplier shall make necessary arrangement / facilitate to carry out Pre-Dispatch inspection as per Tender Terms & condition and submit the Inspection report to this office. The Pre-Dispatch inspection cost will be borne by supplier. Machine should be dispatched only after satisfactory Pre-Dispatch Inspection.

- 4 **Risk purchase clause:** If the bidder fails to supply the stores within the stipulated delivery period, the order will stand cancelled. Undersigned shall be entitled to purchase such stores from any other source at such price which ordinarily should not be more than 10% of the tender price. The extra expenditure in such cases shall be recovered by Managing Director, Haffkine Bio Pharmaceutical Corporation Ltd. (Procurement Cell), Mumbai from the Supplier.
- 5 **Payment Terms:** Payment of 100% of the contract value will be made within 8 weeks on delivery and successful Installation and satisfactory commissioning and operation of the machinery.
- 6 **Labelling:** The word "**For use of GOVERNMENT OF MAHARASHTRA NOT FOR SALE**" should be printed on each unit pack in readable Purple or Green Colours.
- 7 **Acceptance & Receipt:** It should be submitted in Appropriate Format to the purchasing authority.
- 8 **Delivery Challan** - Should be sent in the name of consignee in duplicate. It should specify Name of Equipment / Mfg. by / packing & quantity.
- 9 **Invoice Copy** - Should be sent in triplicate on the Name of Managing Director, Haffkine Bio Pharmaceutical Corporation Ltd.(Procurement Cell), Mumbai. Along with Bill of Entry and Country of Origin Certificate of the consignment.
- 10 **Other Terms :**
- 1) Warranty: The warranty period shall be for 2 years from the date of commissioning of all equipment supplied as certified by the consignee. After completion of 2 years warranty period Manufacturer/Supplier should give commitment to ensure services and supply of spare part for further 8 years. The successful tenderer must ensure 95% uptime during warranty period. In case of downtime, warranty period will be extended for period of downtime. If the equipment is not attended within 24 hours for Mumbai and 48 hours for other places the supplier will be liable to pay a penalty of 0.07% of purchase cost for every day of delay. Such penalty will be recovered from the amount of security deposit. Certificate of such uptime / downtime issued by the end user will be binding for the supplier Replacement of spares parts thereof due to manufacturing defects during warranty period will be entirely at the supplier's cost.
- 2) The user institution will enter to the Comprehensive Maintenance Contract with supplier agency @ 5% of the Order value (excluding taxes) of the equipment per year for 8 years after completion of warranty period. In case of non-compliance of CMC the supplier will be liable to pay penalty or for appropriate action. Payment of CMC on yearly basis will be made by the user's institution, at the end of the year after satisfactory performance report from the end user.
- 11 **Contract Agreement:** Bidder should submit a tripartite (Importer, Manufacturer and Haffkine Bio Pharmaceutical Corporation Ltd.) Contract Agreement on non-judicial stamp paper of requisite value.

**Fall Clause**

It is a condition of the contract that all through the currency thereof, the price at which you will the supply stores should not exceed the lowest price charged by you to any customer during the currency of the contract and that in the event of the prices going down below the rate contract prices you shall promptly furnish such information to us to enable to amend the contract rates for subsequent supplies.

- 12 The Bidder should submit (within 7 days) amount of 1.5% i.e. Rs. 40,977,27/- of order value to meet other incidental expenditure and 3% i.e. Rs.81,954,54/- as Security Deposit in form of Bank Guarantee. The Bank Guarantee Should be Valid for 2 months after the expiry date of warranty, issued by any Nationalized Scheduled Bank.

**Amount to be deposited to Following Account:**

Name of Account	Haffkine Bio-Pharmaceutical Corporation Ltd. (Procurement Cell), CESS Account Mumbai.
Name of the Bank & Branch	Canara Bank, Branch-Parel
Account No.	0110201004893
IFSC Code	CNRB0000110

**Consignee:** As per list enclosed

भा. व्यवस्थापकीय संचालक, यांच्या मान्य टिपणी नुसार

  
(Dr. R. M. Kumbhar)  
General Manager-1

**Haffkine Bio Pharmaceutical Corporation Ltd.  
(Procurement Cell), Mumbai.**

**Copy to:**

- 1) Commissioner Health Services, Mumbai.
- 2) Director, Medical Education & Research, Mumbai-400 001.
- 3) Account Manager, Haffkine Bio Pharmaceutical Corporation Ltd. (Procurement Cell), Mumbai.
- 4) Office File.

**Copy to Consignee:** Dean, Indira Gandhi Government Medical College & Hospital, Nagpur.: As per Tender Condition No.17 The user Institution should get the Comprehensive Maintenance Contract done with supplier agency @ 5% of the Order value (excluding taxes) of equipment per year for Eight years after Completion of warranty period.

**Copy Submitted to:** 1) Secretary, Medical Education & Drug Department, Mantralaya, Mumbai.

Annexure-X

Technical Specification for Flexible Intubation Endoscope / Bronchoscope	
1	<ul style="list-style-type: none"> <li>Flexible Intubation Endoscope with CMOS chip on tip for digitally transferring the image to the screen. There should be NO Optical Fiber bundles. Intubation Endoscope to display full frame 4:3 imaging, replacing the circular display windows.</li> <li>Scope should be light weight, high resolution &amp; portable flexible scope.</li> </ul>
2	<p><b><u>Technical Details:- Flexible Intubation Video Laryngoscope cum Endoscope-Adult</u></b></p> <ul style="list-style-type: none"> <li>Tip deflection UP/DO WN:140<sup>0</sup>/140<sup>0</sup>,</li> <li>Angle of view 100<sup>0</sup> or more,</li> <li>Working Length: at least 65 cms (Critical)</li> <li>Total length: at least 93 cms,</li> <li>Working Channel diameter: 2.1 mm or more</li> <li>Distal Tip Outer Diameter: 5.5mm.</li> <li>LED light illumination</li> </ul> <p>Flexible Intubation Video Endoscope should be able to transfer digital image to the screen.</p> <p>The Flexible portion of endoscope should be able to insert through lumen of ETT tube size 6.5 mm and onward sizes ETT for video guided tracheal Intubation.</p> <p><b><u>Technical Details:- Flexible Intubation Video Laryngoscope cum Endoscope – Pediatric</u></b></p> <ul style="list-style-type: none"> <li>Tip deflection UP/DO WN: 140<sup>0</sup>/140<sup>0</sup>,</li> <li>Angle of view 85<sup>0</sup> or more,</li> <li>Working Length: at least 65 cms,</li> <li>Total length: at least 93 cms,</li> <li>Working Channel diameter: 1.5mm,</li> <li>Distal Tip Outer Diameter: 4.0-4.2 mm.</li> <li>LED light illumination</li> </ul> <p>Flexible Intubation Video Endoscope should be able to insert through lumen of ETT tube- size 5 mm and onward sizes ETT for video guided tracheal Intubation.</p>
3	<p><b>Suitable of following application-</b></p> <p>Bronchoscopy            Endotracheal Intubation (Gold standard for Difficult Airways)            Foreign body removal            Bronchial Lavage            Inspection of the Airways            Dilatation Tracheotomy</p>
4	<p><b>Display Monitor</b></p> <p>Intubation Endoscope should have display Full Frame 4:3 Imaging, replacing the circular display windows. The image should be displayed directly on a small TFT monitor attached to the screen</p> <p>The System should have Screen size 7 inch or more for the display with clearly arranged soft keys for immediate use.</p> <p>The resolution of the screen should at least 1280X800 pixels.</p> <p>The screen should have HDMI or HD for connection to a big screen.</p> <p>Also there should be port to connect USB drive.</p> <p>Automatic / manual white balance facility should be on monitor as well as on the scope.</p>

5	<p>Documentation of Video &amp; still images should be possible on a micro SD or USB drive with JPEG and MP4 format which can be easily transferred to the computer laptop. Documented videos &amp; still images should be easily recalled on the monitor</p> <p>Screen should be rechargeable &amp; work on Batteries (Preferably Lithium Battery) (operating time-1 hour or more)</p> <p>Monitor should have a facility to connect flexible scope directly without any special coupler or accessory.</p> <p>Integrated recording should be done on a USB drive.</p>
6	Set should include-Suction Adaptors (Disposable), Cleaning brush & Leakage tester as standard accessories.
7	The Scope should be provided with a Proper case which will be able to store the scope and monitor.
8	System should be provided with 5 satisfactory installation reports from reputed institutes.
9	System should be able to connect video laryngoscope blades of different sizes. Blades should be reusable and sterilizable. All Equipment should be supplied from the same company (Critical)
10	System should be USA FDA and European CE approved.
11	<p>Scope of Supply</p> <p>Flexible Intubation Video Laryngoscope cum Endoscope- 4No (Add Total 2 scopes – Adult and Pediatric)</p> <p>Monitor-1 No.</p> <p>Adult D Blade &amp; connecting cable to Monitor</p> <p>Charging Unit for Monitor-1 No.</p> <p>Burman Airway Guide (Bite block) for Oral intubation-10 no.</p> <p>Tube holders-2 no.</p> <p>Suction Valve-20 no.</p> <p>Cleaning brushes-2 no.</p> <p>Leakage tester-1 no.</p> <p>Carrying case-1 no.</p>

Consignee Details

M/s. KARL STORZ ENDOSCOPY INDIA PVT. LTD.		
Flexible Intubation Endoscope / Bronchoscope Make : KARL STORZ Model : Flexible Intubation Endoscope / Bronchoscope		
Delivery Period	12 weeks	
PO Reference No.	No.: 4296 /Haffkine/Procurement Cell/E-1785/Flexible Intubation Endoscope / Bronchoscope /2020-21 Date: 24/02/2021	
Sr. No.	Name & Address of the Consignee	Qty.
1)	Indira Gandhi Government Medical College & Hospital, Nagpur.	01
Total:		01

श्री. व्यवस्थापकीय संचालक यांच्या मान्य टिपणी नुसार

  
(Dr. R. M. Kumbhar)  
General Manager - 1

Haffkine Bio Pharmaceutical Corporation Ltd.  
(Procurement Cell), Mumbai.