



**HAFFKINE BIO PHARMACEUTICAL CORPORATION LIMITED**  
**Procurement Cell**

( A Government of Maharashtra Undertaking)

Regd. Office : Acharya Donde Marg, Parel, Mumbai 400 012 ( INDIA)+

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Managing Director :022-24150628

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Website : http://www.vaccinehaffkine.com

E-mail: procurementcell@vaccinehaffkine.com

No.: 3428 /Haffkine/Procurement Cell/E-2619/Proprietary  
Item/Qoustic Cronic Wound Healing System/2019-20

Date: 20/05/2020

To,

M/s. Sentier Consulting and Health Pvt. Ltd.

Bhavani Residence, Plot No – 348,

Ground Floor, Defence Colony,

Secunderabad, India.

Email : [rakeshs@sentier.co.in](mailto:rakeshs@sentier.co.in)

**Subject** : Supply Order for E-2619/Proprietary Item/Qoustic Cronic Wound Healing System

**Reference:** 1. HBPCCL/PC/Qoustic Cronic Wound Healing System/2019-20

2. Sanction of Tender Approval Committee Meeting Dated 14.03.2020

With reference to the tender cited under reference no 1, you are requested to supply the following goods as per details mentioned below to consignee list enclosed with this order.

Sr. No.	Name of the item	Specification of item	Quantity/Unit (DMER)	Unit Rate inclusive of GST(Rs.)	Total Amount Rs.
1	Qoustic Cronic Wound Healing System	As per Annexure X	01	49,87,506/-	49,87,506/-

**Total amount in words:** Rupees Forty Nine Lakh Eighty Seven Thousand Five Hundred Six Only.

**Name of the Manufacturer:** Arobella Medical LLC, 5929 Baker Road, Suite 470, Minnetonka, Minnesota, 55345, USA.

- Forwarding:** Forwarding Free on Road Destination. I.e. door delivery basis.
- Delivery Period:** 12 weeks from the date of receipt of order by the supplier to the consignee attached.
- Pre-Dispatch Inspection:** Supplier shall make necessary arrangement / facilitate to carry out Pre-Dispatch inspection as per Tender Terms & condition and submit the Inspection report to this office. The Pre-Dispatch inspection cost will be borne by supplier. Machine should be dispatched only after satisfactory Pre-Dispatch Inspection.

- 4 **Risk purchase clause:** If the bidder fails to supply the stores within the stipulated delivery period, the order will stand cancelled. Undersigned shall be entitled to purchase such stores from any other source at such price which ordinarily should not be more than 10% of the tender price. The extra expenditure in such cases shall be recovered by Managing Director, Haffkine Bio Pharmaceutical Corporation Ltd. (Procurement Cell), Mumbai from the Supplier.
- 5 **Payment Terms:** 100 % Payment shall be paid on receipt, Complete Installation (acceptance) of Machine in good conditions by the consignee.
- 6 **Labelling:** The word "**For use of GOVERNMENT OF MAHARASHTRA NOT FOR SALE**" should be printed on each unit pack in readable Purple or Green Colours.
- 7 **Acceptance & Receipt:** It should be submitted in Appropriate Format to the purchasing authority.
- 8 **Delivery Challan** - Should be sent in the name of consignee in duplicate. It should specify Name of Equipment / Mfg. by / packing & quantity.
- 9 **Invoice Copy** - Should be sent in triplicate on the Name of Managing Director, Haffkine Bio Pharmaceutical Corporation Ltd.(Procurement Cell), Mumbai. Along with Bill of Entry and Country of Origin Certificate of the consignment.
- 10 **Other Terms :**
- 1) Warranty: The warranty period shall be for 2 years from the date of commissioning of all equipment supplied as certified by the consignee. After completion of 2 years warranty period Manufacturer/Supplier should give commitment to ensure services and supply of spare part for further 8 years. The successful tenderer must ensure 95% uptime during warranty period. In case of downtime, warranty period will be extended for period of downtime. If the equipment is not attended within 24 hours for Mumbai and 48 hours for other places the supplier will be liable to pay a penalty of 0.07% of purchase cost for every day of delay. Such penalty will be recovered from the amount of security deposit. Certificate of such uptime / downtime issued by the end user will be binding for the supplier Replacement of spares parts thereof due to manufacturing defects during warranty period will be entirely at the supplier's cost.
- 2) The user institution will enter to the Comprehensive Maintenance Contract with supplier agency @ 5% of the order value of the equipment per year for 8 years after completion of warranty period. In case of non-compliance of CMC the supplier will be liable to pay penalty or for appropriate action. Payment of CMC on yearly basis will be made by the user's institution, at the end of the year after satisfactory performance report from the end user.
- 11 **Contract Agreement:** If Bidder is Importer they should submit a tripartite (Importer, Manufacturer and Haffkine Bio Pharmaceutical Corporation Ltd.) Contract Agreement on non-judicial stamp paper of requisite value else a bipartite contract agreement on non-judicial stamp paper of requisite value.

**Fall Clause**

It is a condition of the contract that all through the currency thereof, the price at which you will the supply stores should not exceed the lowest price charged by you to any customer during the currency of the contract and that in the event of the prices going down below the rate contract prices you shall promptly furnish such information to us to enable to amend the contract rates for subsequent supplies.

- 12 The Bidder should submit (within 7 days) amount of 1.5% ie. **Rs. 74,812.59/-** of order value to meet other incidental expenditure and 3% i-e **Rs. 1,49,625.18/-** as Security Deposit in form of Bank Guarantee. The Bank Guarantee Valid for 2 months after the expiry date of warranty, issued by any Nationalized/Scheduled Bank.

**Amount to be deposited to Following Account:**

Name of Account	Haffkine Bio-Pharmaceutical Corporation Ltd. (Procurement Cell), CESS Account Mumbai.
Name of the Bank & Branch	Canara Bank, Branch-Parel
Account No.	0110201004893
IFSC Code	CNRB0000110

**Consignee:** As per list enclosed



**(Dr. Rajesh Deshmukh)**

**Managing Director**

**Haffkine Bio Pharmaceutical Corporation Ltd.**

**(Procurement Cell), Mumbai.**

- Copy to:** 1) Commissioner Health Services, Mumbai.  
2) Director, Medical Education & Research, Mumbai-400 001.  
3) Account Manager, Haffkine Bio Pharmaceutical Corporation Ltd. (Procurement Cell), Mumbai.  
4) Office File.

**Copy to Consignee:** Dean, Govt. Medical College & Hospital Gondiya. The user Institution should get the Comprehensive Maintenance Contract done with supplier agency @ 5% of the order value of equipment per year for Eight years after Completion of warranty period.

**Copy Submitted to:** 1) Secretary, Medical Education & Drug Department, Mantralaya, Mumbai.

## Annexure-X

### Technical Specification for Qoustic Cronic Wound Healing System

It should produce and deliver low frequency ultrasound used to promote wound healing via:

- Selective and non-selective dissection and fragmentation of soft and / or hard tissue;
- Surgical, excisional or sharp-edge wound debridement (acute and chronic wounds, burns) for the removal of nonviable tissue including but not limited to diseased tissue, necrotic tissue, slough and eschar, fibrin, tissue exudates, bacteria and other matter;
- Cleansing irrigation and lavage of wound tissue (acute and chronic wounds, burns, diseased or necrotic tissue);

#### OPERATIONAL REQUIREMENTS SPECIFICATION

Primary Device Agent: Low Frequency Ultrasound (35kHz Nominal)

Primary Agent delivery: Contact Probe & Saline Irrigation

Dual Ultrasound Delivery (Contact & Demo-Focused Applicator Probe Shape  
:Dome-Shaped Curette

Secondary Agent Delivery: Cavitation/Micro-streaming

Operational Modes: (1) Continuous Ultrasound, (2) Pulsed Ultrasound

Acoustic Coupling Interface: Sterile Saline, Sterile Water, Other Debridement Solutions

Coupling Fluid Reservoir: Standard Gravity-fed Bag/Bottle

Coupling Fluid Interface: IV Tubing Set w/Flow Adjustment & Luer Fitting

Flexible Work Flow: Rapid Chemical Disinfectant Reprocessing of Hand Piece

Curette Applicator Probes<sup>1</sup> (Qty 10, Required)

Converter Hand Pieces<sup>1</sup> (Qty 2, Optionally)

(Can be pre-steam-sterilized in pouch for easy storage and RTU)

Debridement Mode (s): (1) Precies (e.g. smooth and easy dissection of tissue)

(2) Selective (e.g. between devitalized and healthy tissue)

(3) Volumetric (e.g. remove volume of devitalize tissue)

User Controls: (1) Front Panel

(2) Remote (e.g. Control on Applicator, Foot Pedal, etc

User Protection: Shield or guard to control aerosolization and/or splatter

Treatment Setting: (1) Hospital/Clinic (2) Bed-side (3) Nursing Home (4) In Home/Home Care

Device Certifications required : FDA (USA), CE/MDD (EU)<sup>3</sup>

## Consignee List

M/s. Sentier Consulting and Health Pvt. Ltd.		
<b>Qoustic Cronic Wound Healing System</b>		
<b>Delivery Period</b>	12 weeks from the date of receipt of order	
<b>PO Reference No.</b>	No.: 3428 /Haffkine/E-2619/Proprietary Item/Qoustic Cronic Wound Healing System/2019-20 Date: 20/05/2020	
<b>Sr. No.</b>	<b>Name &amp; Address of the Consignee</b>	<b>Qty.</b>
1)	Govt. Medical College & Hospital Gondiya.	01
<b>Total:</b>		<b>01</b>



(Dr. Rajesh Deshmukh)

Managing Director

Haffkine Bio Pharmaceutical Corporation Ltd.

(Procurement Cell), Mumbai.