



HAFFKINE BIO-PHARMACEUTICAL CORPORATION LIMITED

Ref : Newspaper advertisement dated 21-08-2024 in The Indian Express (Mumbai & Delhi) and Loksatta (Mumbai & Pune)

INTRODUCTION

Haffkine Bio-Pharmaceutical Corporation Limited (HBPCL) is a pioneer in the manufacturing of life saving vaccines, antitoxins, medicines etc. The Company is dedicated in supplying high - quality lifesaving vaccines, antitoxins etc. at very reasonable rates mainly to the Government Health Institutions as well as for the Universal Immunization Programme of the Government of India. HBPCL is the only public sector undertaking accredited by the World Health Organization, Geneva, Switzerland for the production of polio vaccine. The Company has been awarded World Health Organization (WHO) current Good Manufacturing Practices (cGMP) accreditation by the WHO, Geneva, Switzerland for its Oral Polio Vaccine (OPV) range of products including bOPV and mOPV1 and also exported OPV to 45 countries across Asia, Africa, and Latin America through UNICEF. HBPCL is a renowned Public Sector Undertaking and it operates with the motto "Service to Mankind in the Health Care Sector" to provide affordable quality medicines/vaccines to the common people of the country.

Expression of Interest

This Expression of Interest intends to communicate and receive desired information regarding various models of engagement with private partners, including the roles and responsibilities of different stakeholders and thereafter, shortlisting of interested private partners/applicants for aforementioned purposes. Subsequently, a Request for Proposal (RFP) will be issued on the basis of above, and suitable vendors/partners will be selected for the purpose.

This EOI is for deciding and finalizing the scope and extent of the partnership model, shortlisting of reputed organisations/partners which will help HBPCL to enhance the Productivity of all three Production Units as listed below, for Sale of entire Haffkine's Product Range especially Vaccines, Antisera and Pharmaceuticals in Open Market within India and for Export.

1. M/s. Haffkine Bio Pharmaceutical Corporation Ltd. Parel, Mumbai – 400012
2. M/s. Haffkine Bio Pharmaceutical Corporation Ltd. Pimpri, Pune – 411018
3. M/s. Haffkine Ajintha Pharma Ltd., Jalgaon

HBPCL may shortlist/select one or more partners for the next stage of RFP. Further, the final selection would be of one or more bidders, either collectively or individually. It will be at the complete discretion of HBPCL to decide on this issue. Private Agencies of good standing and repute having skills, capacities and experience in providing similar services, are invited to submit their proposals to HBPCL.

Haffkine Bio-Pharmaceutical Corporation Limited (HBPCL), invites responses ("Proposals") to this Expression of Interest ("EOI") from competent and experienced companies having sound and strong technical knowledge, expertise and experience in the pharmaceutical sector for the purpose of Public Private Partnership (PPP), Joint Venture (JV) and Loan Licensing (LL).

To begin with, HBPCL invites applicants through this EOI to propose on suitable financial model under the Public Private Partnership (PPP), Joint Venture (JV) and Loan Licensing (LL) modes to enhance the productivity of all three production units (Parel Mumbai, Pimpri, Pune and Haffkine Ajintha Pharma Ltd, Jalgaon) and sale of entire Haffkine's product range in open market within India and for Export where the Prospective companies should be prepared to handle operations and maintenance responsibilities with part sharing of revenue with HBPCL. Based on the responses to this

EOI, and after approval by the Hon'ble Board of Directors, HBPCL shall finalize on the financial model and cessation period, and will initiate further suitable procedure of inviting the shortlisted Companies.

DISCLAIMER

The information contained in this Expression of Interest (EOI) or subsequently provided to Applicants, whether verbally or in documentary form or in any other form by or on behalf of HBPCL (henceforth referred to as HBPCL in this document / "the Authority") or any of its employees or advisers, shall be considered confidential and not be reproduced / transmitted / adopted / displayed for any purpose whatsoever.

This EOI is neither an agreement nor an offer by the Authority to the Applicants or any other person. The purpose of this EOI is to provide interested parties with information that may be useful to them in the formulation of their Proposals pursuant to a specific Request for Proposal (RFP).

This EOI includes statements, which reflect various assumptions and assessments arrived at by the Authority / Employer in relation to the Project. Such assumptions, assessments and statements do not purport to contain all the information that each bidder may require. This EOI may not be appropriate for all individuals, and the Authority/ Employer, its employees or advisers cannot consider the objectives, technical expertise and particular needs of each Applicant who reads or uses this EOI. The assumptions, assessments, statements and information contained in this EOI, may not be complete, accurate, adequate or correct. Each Applicant should, therefore, conduct its own investigations and analysis and verify the accuracy, adequacy, correctness, reliability and completeness of the assumptions, assessments and information contained in this EOI and obtain independent advice from appropriate sources. The information provided in this EOI is not intended to be an exhaustive account of statutory requirements and should not be regarded as a complete or authoritative statement of law. The Authority/Employer accepts no responsibility for the accuracy or otherwise for any interpretation or opinion on the law expressed herein. The Authority and its employees and advisers make no representation or warranty and shall have no liability to any person including any Applicant under any law, statute, rules or regulations or tort, principles of restitution or unjust enrichment or otherwise for any loss, damages, cost or expense which may arise from or be incurred or suffered on account of anything contained in this EOI or otherwise, including the accuracy, adequacy, correctness, reliability or completeness of the EOI and any assessment, assumption, statement or information contained therein or deemed to form part of this EOI or arising in anyway in this subject.

The Authority may, at its absolute discretion and without being under any obligation to do so, update, amend or supplement any information, objective, assessment or assumption contained in this EOI. The issue of this EOI does not imply that the Authority is bound to select an Applicant for the project and the Authority reserves the right to reject all or any of the proposals / terminate the process at any time without assigning any reasons whatsoever. The Applicant shall bear all costs associated with or relating to the participation in this process regardless of the conduct or outcome of the process.

INFORMATION & INSTRUCTIONS

Interested Applicant to download the EOI document from our website at <https://vaccinehaffkine.com> under “Tender Download” option on the website. Any subsequent clarifications, issued by the Authority will be made available on the above website.

RESPONSE TO EOI SUBMISSION GUIDELINES

1. The Proposals should be submitted manually at Material Manager Deptt., Haffkine Bio-Pharmaceutical Corporation Ltd., Acharya Donde Marg, Parel, Mumbai-400 012 by 09/09/2024 upto 5.30 pm, as specified in the Expression of Interest Notice. Late/delayed proposals submitted after the due date and time, for whatsoever reasons will not be considered.
2. Partially completed/incomplete proposals will not be considered.
3. Any communication shall be directed to the following details:-
Material Manager (022-24129320, Ext. 232 / 263)
Haffkine bio-Pharmaceutical Corporation Limited,
Email: mm@vaccinehaffkine.com
4. HBPCL will not be responsible for the cost incurred in preparation and submission of proposals, regardless of the conduct of outcome of the process.
5. HBPCL reserves the right to accept any proposals in whole or in part or reject any or all proposals without assigning any reason. HBPCL reserves right to accept any or more offers in part. Decision of HBPCL in this regard shall be final and binding.
6. HBPCL reserves the right to cancel proposal process at any stage without assigning any reason.

ANNEXURE – 1 - TECHNICAL DETAILS

	Interested for (please tick wherever applicable)	1) Public Private Partnership 2) Joint Venture 3) Loan License
1.	Name & Address of the Company	
2.	Company's Registration No.	
3.	GST Number	
4.	PAN No. TAN No. IEC No.	
5.	Incorporation Certificate	
6.	License, certificates from FDA, CDSCO and approved layout etc. as per regularity requirements.	
7.	Board of Directors (List)	
8.	Three years Average Turnover with ITR and balance sheet certified by CA	
	Year 2021 – 22	
	Year 2022 - 23	
	Year 2023 - 24	
9.	Total Manpower (List)	
	Technical (FDA approved staff) manpower	
	Non-technical manpower	
10.	Work experience	
	Pharmaceutical	
	Vaccine and Antisera	
11.	Work experience for last 5 years	
	From Govt. of Maharashtra or other	
	From Central Government	
	From Open market	
12.	Financial stability	
	Assets	
	Reserve in Bank	
13	Plan for the period	

- All documents should be submitted in hard copies certified by Competent Authority.

SIGNATURE OF APPLICANT WITH SEAL

1. **Objective and Scope of Work/Services**

- 1.1 The scheme is proposed to be implemented with the participation of private sector partners.
- 1.2 The exact type and scope of involvement and responsibilities will be determined before issue of detailed RFP. However, a proposed model of involvement is discussed in the following paragraphs.
- 1.3 In brief, the proposed model envisages HBPCL involvement in providing space, building and other basic infrastructural facilities, whereas the private partner will be responsible for providing necessary equipment, consumables, technical and other manpower as well as for running and maintaining the facilities.
- 1.4 The supervision and monitoring will be the responsibility of HBPCL's.
- 1.5 The private partner will be responsible for the entire operation and management of the production facility under HBPCL's supervision, according to specific terms and conditions to be decided.
- 1.6 The types of facilities, infrastructure and services to be offered at different units have been proposed tentatively. The same is listed in para 5 of this document.
- 1.7 The Financial model would thus be based on a combined evaluation. However, other reasonable criteria may also be adopted to finalize the financial bids of the proposal at RFP stage.

2. **Proposed Model in PPP Mode, Joint Venture & Loan license**

- HBPCL's production units is expected to run on a PPP mode.
- HBPCL will provide ready infrastructure including ready to move building etc.
- Any changes deemed necessary in equipment and infrastructure will be made through mutual discussion between HBPCL and service provider/partner.
- Manpower for overall supervision shall be provided by HBPCL. However, any additional manpower for running the production facilities should be provided by the service provider/partner.
- Additional manpower (skilled, non-skilled workers, technical staff, Administrative and Support Staff etc.) if required, will also be provided by the service provider/partner.

Roles and Responsibilities of service provider/partner :-

- To provide all equipment and manpower.
- Develop (Functional Modifications) and operate the production facilities as per cGMP standards.
- Operate & Maintain production facilities as defined at various points in this document
- Ensure robust Management Information System (MIS) to provide critical information to HBPCL
- Maintenance and upgradation of the machines
- Maintain quality & inventory of the consumables
- Adhere to all contractual obligations

Roles and Responsibilities of HBPCL

- HBPCL will provide ready infrastructure like production and testing facility.
- To provide technical staff for supervision on production process, testing and quality aspects at the service provider / partner
- Provide assistance to the service provider / partner in obtaining the requisite approvals/clearances
- Provide equipment's/testing specifications, if required.

3. Eligibility Criteria/Qualifications/Instructions

- 3.1 The Agency should have been in existence for minimum 5 years.
- 3.2 The Agency should have provided similar kind of services for at least five consecutive years
- 3.3 The agency should not have been blacklisted by any state or central government department or agency. An affidavit to this effect need to be submitted by service provider / partner with proposal.

Note: These are the minimum qualifying criteria, and at the later stage, different/higher/additional eligibility criteria may be prescribed. It would be the complete discretion of HBPCL to decide and classify different types/levels/locations of health institutions and then prescribe different levels/types of eligibility criteria, including additional criteria for such types of institutions. Aforesaid criteria will be finalised after due approval of Hon'ble Board of Directors of HBPCL.

- 3.4 Nomination of one of the members of the partnership, consortium or joint venture to be in charge and this authorization shall be covered in the power of attorney signed by the legally authorized signatories of all members of consortium/joint venture/partnership firm.
- 3.5 Details of the intended participation by each member shall be furnished with complete details of the proposed division of responsibilities and corporate relationships among the individual members.

4. **EOI Document**

The Expression of Interest (EOI) Document has been prepared to invite interest from bidders for the shortlisting of agencies. This document comprises of following:

- A. Notice inviting Expression of Interest.
- B. Detailed Document of EOI comprising the terms and conditions
- C. Technical Forms to be filled and submitted by the applicants/bidders (Annexure – I)